



## **About Jennifer Brown**

Jennifer Brown is a consultant, trainer, coach and speaker in the leadership, communications, and diversity arenas for organizations and individuals. She has facilitated over 100 programs nationally and globally – from strategy roundtables of Fortune 100 senior diversity staff to leadership skills training and career planning for entire manufacturing teams based in Asia and the Pacific Rim - and has worked in many industries, including financial services, media, manufacturing, technology, retail, and not-for-profit. Jennifer's passion is helping leaders and their organizations create workplaces that are inclusive, as well as innovative – where every employee at every level believes themselves empowered to lead with self-knowledge, skills, passion and confidence. To accomplish this, she utilizes many custom approaches, including assessments, focus groups, classroom training, online learning, and individual coaching.



Jennifer holds a graduate degree in Organizational Development and Training from Fordham University, and she has honed her training and development skills in a variety of corporate environments. She was most recently the first-ever Director of Training & Development at a major retailer, Tommy Hilfiger, where she partnered with the company's CEO and division presidents on several major initiatives, including a company-wide culture survey where she designed and led feedback meetings and action planning across the organization. Her team also designed and facilitated the development planning process for high potentials, laid the groundwork for "Tommy University", and built an onboarding process for critical new talent.

Prior to this role, she trained domestically and internationally as part of Global Learning & Development at the Willis Group, the third largest insurance brokerage in the world. She and her team designed and delivered customized sales training for Willis' large account and specialty businesses, supporting the efforts of leadership to fundamentally shift attitudes toward sales and client service at the company.

In addition to her leadership development and training work, Jennifer also currently maintains a busy media training, speaker coaching and speech writing practice which stems from her love of performing and her extensive business writing experience. She prepares anyone charged with delivering their message in a powerful, compelling way by providing a framework wherein they craft their vision, personalize it, and practice delivery techniques. Her clients range from leaders of company affinity groups to recently-promoted technical professionals to C-suite executives – anyone whose success depends on their ability to move audiences to action.

Jennifer is a graduate of Middlebury College in Vermont. In addition to an MS in Organizational Development from Fordham University, she also holds a second masters degree, in vocal and stage performance, from the Manhattan School of Music in New York.